



1st January - 30th June 2020

# NEWSLETTER



## HONOURING THE FRONTLINERS, OUR SUPERHEROES!

OUR  
NEW  
NORMAL

RED COCONUT  
HONG KONG  
LIMITED

CELEBRATE  
EVERY  
MOMENT

THE  
BOUNTIFUL  
EYE FOUNDATION

MALAYSIA  
BUSINESS  
GROUP

#KITAJAGAKITA

#PASSIONWITHCOMPASSION

#ALITTLEHELPTHATGOESALONGWAY



# Message from the Group Chairman

## An Overview

Vision 2020 was launched by our fourth Prime Minister, Tun Dr Mahathir Mohamad to make Malaysia a developed Nation encompassing all aspects of life from economic prosperity, social well-being, educational world class, political stability, as well as racial equilibrium. Many of our colleagues are too young to know, as it was launched in 1991 and to our great disappointment, the vision did not achieve its desired goal. As our Newsletter is not a political forum to spread or debate, I shall just stop here.

On the eve of 2020, countries around the world were exuberating and celebrating in welcoming the new decade with full of hopes and expectations for a better decade other than trade wars with the two biggest economies, US and China towards end part of 2018 and right through 2019.

In early 2020, the whole world came crushing when the outbreak of coronavirus (Covid-19) disease was declared a global pandemic by the World Health Organisation. The virus, which causes the respiratory infection, started in China spreading quickly across the globe in the first three months of 2020, literally forcing a mandatory lockdown causing a humongous impact on the global economy. Many trade and businesses were badly affected due to the restrictions imposed to curb the outbreak. Sadly, many companies went into severe financial duress within 3 to 4 months and some had to cease business.

## What does this pandemic mean to us at Linaco?

Initially, when the MCO was announced, the directors were experiencing some anxiety, not knowing where this will lead to, forcible shutting down all production, no sales or deliveries and no revenues. They immediately did a simulation graphic cash flow to see how many months we can sustain our cash to keep the company afloat. Plans were also drawn up with few options; pay cuts, layoffs, stringent cost control and other related measures.

Whilst all these proactive actions are being planned to curtail running cost, we were overjoyed to hear the good news that being an essential food company, special permits were given almost immediately to resume operations. Indeed, we thank God for such exemption given.

## What have we learned while going through MCO?

Many of us would have experienced different learning for oneself, family, work, social and etc., on the new norm, social distancing, disciplining and cleanliness. It's also a wakeup call for me personally. Things can change in a twinkle of an eye. This economic storm coming forth from the pandemic is the worst in my generation. Many successful business friends of mine, who are captain of the industries, see their companies crumble under the weight of this economic storm leaving some directionless, while others salvaging and consolidating their business operations by way of drastic retrenchment, downsizing or just leaving to the destiny.

I am truly thankful to God for the blessing the industry we are in. As from now, we will take precaution and necessary measures to ensure sustainability in all our businesses.

## Post MCO

Everyone should continue the safety measures being recommended in the office and at home. Be sensible and careful in your daily living.

Needless to say, every crisis creates opportunities. So all of us should take this challenge in thinking out of the norm and be creative and innovative in responding to the changes through this crisis.

Adapt to new learning skills and development through .... virtual meetings, webinars etc. Six months ago, many of us were reluctant to discuss matters through group voice calls, let alone video calls. Me, too, have been forced to pick new methods of communication though I am in no denial that physical meetings are still the best and the most effective at any time. With restrictions of traveling and different regulations all over the world, social distancing has now become a new norm. Make good use of the savings of traveling time through virtual conferences and meetings. You will be surprised that your work rate can be multiplied and the effectiveness of your discussions is not compromised! We need to adapt and change as our environment changes.

To this end, as Chairman of the Group, I look forward to a vibrant and dynamic team in the making.

*Richard Ling*





**John + Ashley**  
23rd February

**CELEBRATE EVERY MOMENT**

“She is the beauty  
and I'm the beast.  
That's why we  
live happily ever after.”  
John Ling

**Take a Guess!**

Where did they go on  
their honeymoon?

Clue: An island  
approximately 4hr  
20min by flight.



**FEBRUARY + MARCH  
BIRTHDAY BABIES CELEBRATION**



**CONGRATULATIONS!**



Nur Farah's  
baby girl was born on  
8th May at 9:08pm,  
weighing 3kg.  
Welcome to our world,  
baby Nur Zara Aleesya  
Bt Mohd Firdaus.

Nur Farah is from  
our IT Dept.



Siti Nor  
Hasmah's  
baby boy was delivered  
on 9th June at 11.25pm,  
weighing 2.88kg.

Siti Nor Hasmah is  
from our QA Dept.

**Tahniah!**

That's  
Chris' wife  
and their  
newborn baby  
boy, Joash who  
was born on 28th  
June at 7.52pm,  
weighing 3.30kg.

Chris Tee is from  
our Sales Dept.





# We're blessed so that we can bless many others by the Group M.D.

This is definitely an exciting yet a humbling year for most of us. Never in my 41 years (I mean, I'm 41yo but not that I knew what life was immediately I was born) have I experienced or imagine there would be a global lockdown due to a pandemic which disrupted and destroyed many. I shared with some of HODs that I did not get to experience the Asian Financial Crisis in 1997 and it would be interesting on how, we as a group pulled through this one-of-a-kind unprecedented crisis that have affected the global economy, including us.

Recession is bound to happen and Covid-19 has definitely brought it earlier. As a group (The LINACO Group), we are indeed blessed that our business is still running and this has taught us to be grateful with what we currently have. Many have shared that when crisis strikes, opportunity comes knocking. For Linaco, we managed to revive our old-time customer and the opportunity to continue and increase in our giving; impacting and providing hope to those affected during MCO. Loss of income and families without food were some of the sad news we received and we told ourselves that we have to do something during this time of uncertainties.

Besides our external giving, we also want to ensure that our own people are well taken care too. I was glad that we did not need to raise any austerity measures and till-date, none of our people were affected by the disease too. God's protection is indeed upon us. With no local and international travels, I had so much time for reflection, rejuvenation, reminiscing the past, (not that I did not have such time before) realigning the current and set strategies for the future. It was also the process of adopting the new normal, I definitely miss hugging some of you and getting close to all of you. (I mean a friendly, brotherly hug)

Ultimately, my wish to everyone is to "Act Justly, Love Mercy and Walk Humbly". Together we can do so much more and always remain ready to help those in need.

Last but not least, as you may notice there's a lot of brackets in what I wanted to say. It simply mean, that there are messages what may not be seen or heard, but if you observe closely, every stage of life, there is a subtle message for everyone of us. Open your eyes and heart, and pay attention to what is laid in front of you. God bless.

Jimmy Ling

TIPS  
BY  
GMD

**1** To our fellow executives, opt for a 2nd hand car instead of a brand-new. This is the time where some are no longer able to service their hire purchase loan and will be forced to forego of their not so old cars. Go, check out at the second hand car outlets. Don't rush into buying. Consult the wise.

**2** Remember to celebrate with your mother on your birthday. Thank the person who've brought you into this world and where you are today was because of her love and commitment.

**3** Journey through the 3 tiers in life;  
**a. KNOWLEDGE** - study and gain as much knowledge as you can.  
**b. EXPERIENCE** - grab as many experiences in your 20s to 30s.  
**c. WISDOM** - combine both Knowledge & Experience.

## Updates from Red Coconut (China)



Rasaku®

Rasaku  
Coconut  
Water's  
New Design  
in China



Rasaku's very FIRST Bihun will be launched in China soon!

Design by  
Chai  
Bao Fei.







**The Bountiful Eye Foundation (TBEF)** is an initiative by Linaco Group to formalize its giving. TBEF was established with a purpose to reach out to the underprivileged children and destitute families in Malaysia.

Its tagline, *"Passion with Compassion"* drives the giving, aligned to these 3 main pillars; **FOOD AID, EDUCATION** and **HEALTH CARE**. Through its long-term partnerships with various NGOs, TBEF was able to reach out to many families and children; providing them with the essential support and hope that will keep them going.

"He that hath a bountiful eye shall be blessed; for he giveth of his bread to the poor."



**WAYbox FOOD AID** **TRUTHbox EDUCATION** **LIFEbox HEALTH CARE**



In conjunction with Covid-19 MCO and Ramadhan, 13 members of the Malaysia Business Group joint-hands in sponsoring their products for the Ramadhan Charity Drive. Various food and beverage products were consolidated at Linaco's warehouse and sorted into 900 food aid of "Kotak Kebahagiaan". They were distributed to the underprivileged families at PPR Lembah Subang and deserving families through Food Aid Foundation and Dignity For Children Foundation.



## KOTAK KEBAGHAGIAAN

Tulus Ikhlas  
Daripada



SCAN KAMI



LAMAN WEB



FACEBOOK



Totally worth the effort and sweat!  
Bonus point: doing CSR in the month of Ramadhan is an extra mile of good deeds.  
**Nabilah Marketing Dept.**

- |  |   |
|--|---|
| <input type="checkbox"/> Bon Chef Crispy Fried Chicken Coating Mix Original      | <input type="checkbox"/> Double Lion Cordial                      |
| <input type="checkbox"/> Bon Chef Crispy Fried Chicken Coating Mix Hot & Spicy   | <input type="checkbox"/> Hexa Instant Oat Segera                  |
| <input type="checkbox"/> Bon Chef Crispy Fried Chicken Coating Mix Spicy Mexican | <input type="checkbox"/> Himalaya Salt Sports Candy               |
| <input type="checkbox"/> Bon Chef Sprinkle Seasonings Cheese                     | <input type="checkbox"/> Ibumie Goreng Asli                       |
| <input type="checkbox"/> Bon Chef Sprinkle Seasoning BBQ                         | <input type="checkbox"/> Karta Air Kelapa                         |
| <input type="checkbox"/> Bon Chef Sprinkle Seasoning Hot & Spicy                 | <input type="checkbox"/> Mas Cookies Kooki Lemon Filling Cookies  |
| <input type="checkbox"/> Bon Cili Spicy Chili Sprinkle Pedas Yummy (Level 10)    | <input type="checkbox"/> MisterCoco Mini Coconut Cookies (Coffee) |
| <input type="checkbox"/> Bon Cili Spicy Chili Sprinkle Pedas Meletop (Level 30)  | <input type="checkbox"/> Rasaku Kicap Masin                       |
| <input type="checkbox"/> Cowa Air Kelapa   | <input type="checkbox"/> Rasaku Kicap Pekat                       |
| <input type="checkbox"/> Dapur Desa Kerisik                                      | <input type="checkbox"/> Rasaku Santan                            |
| <input type="checkbox"/> Delicoco Coconut Candy                                  | <input type="checkbox"/> Rasaku Sos Tiram                         |
| <input type="checkbox"/> Delicoco Coconut Chunks Black Pepper                    | <input type="checkbox"/> Royal Signature Red Grape                |
| <input type="checkbox"/> Delicoco Coconut Cookies                                | <input type="checkbox"/> Sofresh Sarsi, Orange, Lychee Cordial    |
| <input type="checkbox"/> Delicoco Coconut Popper                                 | <input type="checkbox"/> Vermi Don Vermicelli                     |







## The Bountiful Eye Foundation Adopted 8 PDKs (Pusat Didikan Komuniti Orang Asli) Education – Orang Asli Community Learning Centers.

Since January 2020, TBEF has officially adopted eight Orang Asli Community Learning Centers through partnership with MyKasih Foundation, of which 5 are located in the state of Perak and 3 in Pahang.

PDKs incorporate mainstream education together with traditional knowledge and heritage of the Orang Asli with the intention of enabling the Orang Asli children to be more prepared for formal education, thus encouraging them to push boundaries and pursue higher education.

This alternative educational approach aims to instill pride and respect for the Orang Asli culture amongst the Orang Asli children, and thus prevent the loss of culture and identity through assimilation. It also aims to reassert the tradition of community responsibility for educating and guiding children to become useful and proud members of their ethnic community and the wider society.

### Food & Healthcare - Community Feeding Programme (PCF)

Under the PDK network, we are also supporting the Community Feeding Programme (PCF) which is endorsed and guided by the Ministry of Health. The PCF

aims to support the healthy development among Orang Asli children by introducing milk powder, calorie biscuits and multivitamins to the communities aside from their normal diet.

We have been engaging with Department of Health at Gerik District to ensure these programmes can take place actively in the PDKs that TBEF are supporting at the moment. TBEF have been making purchases of PCF items and delivering to PDKs in Perak and Pahang with help from our partners like MyKasih Foundation, Center for Orang Asli Concerns (COAC) and many more.



# A little help that goes a lo




## KidzRead and Super Sarapan with Yayasan Generasi Gemilang

Yayasan Generasi Gemilang (GG), set up with a mission to improve lives of underserved children and families by increasing access to quality education, for their believe that quality education is key in helping these children and families to overcome the poverty cycle.

Since February 2020, TBEF is supporting GG's KidzRead Programme in PPR Seri Pantai and Super Sarapan Programme in SMK La Salle, Klang to provide the children with education and nutritional food respectively.

KidzRead is a programme for children to enjoy and learn English through reading. Children in PPR Seri Pantai learn via a 1-to-1 mentoring approach to improve their confidence and ability to converse in English.

With the recent Movement Control Order, the KidzRead sessions have switched to online sessions and GG have taken the initiative to improve digital accessibility for these children too.





## Food Aid for Families in Need During Movement Control Order (MCO)

The global pandemic of Covid-19 has brought waves of challenges for many; these include loss of loved ones, livelihoods, social activities, access to healthcare, access to education, etc. These are particularly burdensome for the underprivileged and marginalized communities.

LINACO, TBEF and the Malaysia Business Group are well aware of these challenges and have been actively reaching out to communities – mostly in the form of food aid – during the nationwide Movement Control Order (MCO).

We have worked with several new and existing partners during MCO to deliver food aid to families in need, namely, Dignity for Children Foundation, Food Aid Foundation, Generasi Gemilang, HELP Community Learning Centre, House of Hope Penang, Malaysia Business Group, MyKasih Foundation, The Lost Food Project, Kechara Soup Kitchen, Kembara Kitchen, Suriana Welfare Society etc.

Many of these partners work closely with the homeless, unemployed, single parent families, indigenous groups, refugees and those who have been laid off due to the pandemic.



**ORANG ASLI (OA)**  
In partnership with Jabatan Kebajikan Masyarakat (JKM) and Pejabat Daerah Hulu Perak, 120 essential food aid were delivered to 4 OA Communities in Gerik, Perak; namely Kampung Cunex, Kampung Leyel, Kampung Ong Jangking and Kampung Ong Jelmoi.



**DIGNITY FOR CHILDREN FOUNDATION**  
300 sets of essential food aid which include fresh food were consolidated through the Malaysia Business Group Donation Drive and RM50,000 cash donation were given to Dignity for Children Foundation during MCO.



**KEMBARA KITCHEN**  
Food ingredients were delivered to Kembara Kitchen's central kitchen for food preparation to the poor communities.



**YAYASAN GENERASI GEMILANG (GG)**  
RM10,000 was contributed to support 30 families with income below RM2,500 at PPR Seri Pantai and PPR Putra Damai Lembah Subang. Each family is able to purchase essential items through MyKasih Foundation's cashless payment card.



**HOUSE OF HOPE PENANG**  
In addition to the donations in-kind, a sum of RM50,000 was contributed to the House of Hope to support more families in need.



## "Stay Safe at Home, Stay Safe Online" Online Campaign with Protect & Save The Children (P.S.)

9 out of 10 children aged 5-17 years old in Malaysia are using the internet and 117 Malaysian children were sexually assaulted by perpetrators they met through the Internet between January to May 2017, the numbers are growing indeed. (Source: ECPAT International)

Therefore, P.S. The Children - an NGO championing human rights and welfare of children - has initiated a campaign to promote both offline and online protection for children through massive sharing of available children helplines and support via short messages services (SMS). Through the sharing, every phone user in the country will receive this information including children.

This info includes online safety tips for children, children related topics such as child protection, therapeutic ways to manage stress and anxiety for children, interesting and fun online challenges introduced by other countries, factual information about the world around them (in example - sports, countries, animals); and available children helpline in Malaysia.





# INTENTIONAL CSR INITIATIVES

22nd January

## Project 1: Community Cleanup

The team spent 2 hours cleaning the nearby office surrounding.

Guess how many kilos of trash they've collected or perhaps they've shed?

**Linaco** aims to dedicate 3-4 hours from the normal working hours each week for personnel to focus on community work.

12th February

## Project 2: Walking Path

18 colleagues took time off from work (between 2-4pm) to build the concrete pavement under the flyover bridge across our office building. Now it is pleasant to walk to Central iCity Mall.

Guess how heavy was each concrete slab?

Coming Soon!!!

## Project 3: Cleaning and Beautifying the surrounding

**MCO  
BREAK**

We were supposed to start cleaning and beautifying the compound together with our neighbour, GM Corporation Sdn. Bhd. on 17th March but this initiative had to be put on hold due to MCO. We hope this project will kick start soon.



# Getting Closer by the Group Executive Director

Ahh! The year 2020, the year of the rat, some say Mickey Mouse. It felt like we all went through Disneyland, except that the roller coaster ride wasn't really so enjoyable. For some, they never got out from the ride. For me, my family, and the bigger family of LINACO, I have to say, we were fortunate to experience the ride; with a little panic, desperation, and finally settling down.

On a personal level, the pandemic has taught me so much especially in the view of discipline; mental, physical and psychological. It has also opened my eyes to see the important things, and the simplicity of life, the wrong things we held so dearly before the pandemic. It is indeed... a wakeup call.

At work, there was panic initially when the government announced a lockdown of all businesses. I cannot hide it that I was extremely worried because the group has more than 1500 direct employees. The impact is unimaginable. Thankfully, the turning point was when the announcement on lesser restrictions for essential goods and services. Even with that, there was so much of discussions and communications to be done in order for factories and the operations team to get into action. Everyone was worried. Worried of the pandemic, worried for themselves, their families, worried if the authorities are coming to the factory; you name it, we have the whole list of worries.

I have to thank the operations team for their persistence and determination in getting the factories running. Without them, maybe, or likely, I am now looking at different matters at the group level. We had a lot of arguments during the lockdown but as we looked back, it wasn't really an argument, it was relationship building. Sometimes I was right, sometimes not. It was knowing each other more; it was how to blend into the same mindset together, so we could overcome the matter. If there is one takeaway for the pandemic with regards to my work, it is nothing else but getting closer to everyone.

As I am writing this, it is almost 90 days since the inception of the MCO. There's so much of experiences and inspirations that I have gained during this period. Words may not express them all. Closer relationships are built. Stronger working ties between colleagues and partners. A fitter me, a sharper mind, and a clearer goal.

My wish and hope for everyone is that you have also come out from the crisis stronger and sharper. And finally, as I usually like to end with a tickling question – what is YOUR takeaway for the past 90 days?

Joe Ling



**ONLINE! ONLINE! ONLINE!**

SO  
SENGANG!

SHOP  
ONLINE

ONLINE  
EXCLUSIVE

SHOP  
NOW



Our  
New  
Normal!

Lookout for our  
official online images!



OFFICIAL ONLINE STORE  
sales@claypot.com.my



OFFICIAL ONLINE STORE  
sales@cowa.com.my



OFFICIAL ONLINE STORE  
sales@rasaku.com.my



OFFICIAL ONLINE STORE  
sales@yuenchun.com



Vegetables,  
fruits and eggs...  
Delivered to the  
office during  
lockdown!





# Yuen Chun Industries Celebrates its 110th Anniversary in 2020

As Yuen Chun Industries enters into an exciting future as part of the Linaco Group, it is a good time to reflect on its rich 110-year history and heritage as one of the oldest soya sauce businesses in Malaysia.

In 1910, Lee Nam started a provision store called Yuen Chun Chan in Petaling Street (Kuala Lumpur Chinatown). Lee Nam was a nephew of Loke Yew and he emigrated to Malaya in the 1890s at the invitation of his famous uncle. The manufacturing of soya sauce was at that time an ancillary business of Yuen Chun Chan.

As the Yuen Chun brand soya sauce became a favourite of the Kuala Lumpur Chinese community and the manufacturing business began to grow, a factory was established in the 1920s in the corner of Jalan Imbi/ Jalan Sultan Ismail, where the Parkroyal Hotel now stands. The factory later shifted to Jalan Chan Sow Lin in the 1930s, where operations continued until 2015.

Dato Lee Kok Chee, Lee Nam's 4th son, took over the reins of Yuen Chun Chan after the end of World War 2. Apart from managing the business, he was a Director of several multinational companies including Shell and Guinness, an amazing achievement for someone with only a primary school education. One of his passions was horse racing and he served as Chairman of the Selangor Turf Club from 1972 to 1987.

In 1973, the manufacturing operations was carved out from the Yuen Chun Chan trading operations into Yuen Chun Industries Sdn Bhd. Dato Lee's eldest son, Dato' Lee Tak Lum oversaw the next phase of Yuen Chun Industries' growth. A second factory was established in Batu Caves to cater to the growing export market in 1997. During this time, Yuen Chun Industries began to expand its product range in the area of Halal food sauces as well as premium range, organic and gluten free sauces.

Today, Yuen Chun Industries manufactures a whole range of sauces solely out of its new 3.5 acre modern manufacturing facility in Bandar Enstek, Negri Sembilan, having closed down its factories in Jalan Chan Sow Lin in 2015 and in Batu Caves in 2019.

2019 also marked a momentous time in the history of Yuen Chun Industries, with the then existing shareholders, Lee Ming San and Lee Choong San (both great grandsons of the founder, Lee Nam), joining forces with the Ling Family. Yuen Chun Industries became part of the Linaco Group from 1 July 2019.

The organisation structure of Yuen Chun Industries was brought in line with Linaco, resulting in many synergistic benefits in the areas of manufacturing, procurement, marketing, distribution, finance and human resources.

As a result, Yuen Chun Industries, now in its 110th year, is enjoying unprecedented growth in both its domestic and export markets and looking forward to many new business opportunities in the years to follow.



Ming San

Choong San

YCI at Chan Sow Lin in the 1970s



"Thanks to the company for this recognition which really honour me as a professional. The company is my concern and I will do for it what is in my hands to move forward. My gratitude to all people who made it possible for me and accepting this new challenge."

Ee Soon Geng  
General Manager

## PROMOTIONS @ BATU PAHAT

"I would like to thank the management for the promotion. I feel very excited and I am ready to take on the challenge."

Koh Wee Pin  
Factory Manager



**HOT FROM THE OVEN!**

Effective 1st July 2020

Ms Tina  
Group Director  
(Corporate Governance)

Mr Yong  
Group CEO

### Did You Know?!

Mr Ee & Mr Koh have both served Linaco for more than 20 years?





# Message from the CEO (PT. Kalimantan Kelapa Jaya)

As the saying goes, time flies. We are already in June 2020. It has been a challenging 1st half with Covid-19 pandemic and movement control order (MCO), raw material issues and our investments in Indonesia.

Covid-19 pandemic was unprecedented crisis which to me is even worse than the last few crisis the world has encountered. Many didn't take it seriously when China was having their lock down thinking that it is only China though we had heard how bad it was when China went through it.

When Malaysia announced the MCO, the first week was worrisome to many. There were so much uncertainty and also concern of what next if we need to shut down our operations for unknown period. Thankfully Linaco qualified as essential business to be back in operations.

As for our subsidiary PT Kalimantan Kelapa Jaya, there are various issues from legal framework to operating process. As foreign investor, dealing with Government matters are limited in Pontianak as mostly not decentralised and need to liaise with Jakarta and also some process differs from Jakarta.

We also have to consider policies in Malaysia besides our shareholders requirements which will need to implement in our overseas investment. For example, Malaysia adopted Non Bribery Policy and we need to comply in KKJ too. Mindset of employees too will need to change to ensure we improve in the areas of quality assurance, safety and understanding compliance.

Operation in KKJ is not spared on issues of raw materials and desiccated coconut market prices. With weak desiccated coconut prices coupled with current production process without any food standard certification yet, it created a barrier to compete for coconuts against coconut traders exporting to China and also Indonesia coconut milk manufacturers.

Besides though Indonesia especially Kalimantan Barat perceived lower cost compared to Malaysia, there are other issues like higher ocean freight due to lesser container and liner frequencies, imported materials and supply issues such as service providers from out of Kalimantan Barat. Added to the problem is the high financing cost in Indonesia. We hope to be in better position to compete once our UHT project begins commercial operation with better process and quality standards.

Covid-19 travel restriction has also affected our UHT project with delays expected. We have committed 4 filling lines namely 1 liter prisma, 200mls base, 65mls and bulk pack. Though we hope the restriction will be lifted soon to enable project engineers and contractors to complete the project, we are also concerned with Indonesia still reporting high daily Covid cases. Looking back, we made a right decision that all KKJ team must be based in Pontianak and shifted the finance, marketing and logistic from Medan to Pontianak. Nevertheless we hope the delay in completing UHT project in KKJ will not extend beyond 1st quarter 2021.

All of us will need to increase efforts in our respective portfolios to weather this crisis. We need to look for opportunities or even new ways of improving the effectiveness and efficiency of how we work in this new normal and be competitive.

*Yong KL*

## PT. KALIMANTAN KELAPA JAYA, INDONESIA [UPDATE]



\*Pictures taken in June 2020

EXPECTED TO BE  
COMPLETED BEFORE  
Q1 2021

Malaysia  
Kuala Lumpur  
Singapore

RIAU ARCHIPELAGO

PT. Kalimantan  
WEST KALIMANTAN

7.4  
Hectares

4 Filling  
Lines

New  
Packing  
Size



# RED COCONUT

## ABOUT RED COCONUT GROUP

REDCOCONUT is the homegrown global trading specialist for companies who wish to expand their business specifically in the food and beverage industry across Asia, Oceania or even in the United States.

United States  
Red Coconut US INC.

Red Coconut Food Trading Co., Ltd.

Red Coconut Hong Kong Limited

Red Coconut Singapore Pte. Ltd.

PT Red Coconut Indonesia

Red Coconut Australia Pty. Ltd.

### Success Stories

RCHK celebrated two successful collaborations with members from the Malaysia Business Group where 2x20'ft containers of beverage & 4x40'gp containers of noodle products worth almost RM250,000 were secured for China market.

**MALAYSIA  
BUSINESS  
GROUP**

A platform driven by a group of Malaysian business professionals who shared the same vision for the export market. For more info, visit [www.malaysiabusinessgroup.com](http://www.malaysiabusinessgroup.com)



*Together, We Are Stronger!*

Have you ever wondered why Malaysia Business Group was set up?

MOSCONE CENTER

Welcome to the  
Winter Fancy Food Show

19-21 January

...  
Practicing CNY  
tradition at the  
Chinese Restaurant in  
Chinatown, San  
Francisco!  
...

Golden Gate Bridge  
May 28th, 1937

16-20 February

Gulfood Dubai

Check out  
Cowa Coconut  
Water, Rasaku  
Coconut Milk  
& Tropical Coconut  
Milk Powder at  
Viva Supermarket  
U.A.E.

